

The International Securities Lending Association 4 Lombard Street London EC3V 9AA

FSB consultation Paper: Proposed Policy Recommendations to Address Structural Vulnerabilities from Asset Management Activities

Dear Sir,

On behalf of our members, ISLA would like to thank you for the opportunity to comment on the above consultation paper.

The International Securities Lending Association (ISLA) is a trade association established in 1989 to represent the common interests of participants in the securities lending industry. It has approximately 100 full and associate members comprising insurance companies, pension funds, asset managers, banks, securities dealers and service providers representing more than 4,000 clients. While based in London, ISLA represents members from more than sixteen countries in Europe, and the rest of the world.

In respect of the paper, we restricted ourselves to the section directly pertaining to securities finance; section 5 Securities Lending activity of Asset Managers. Our asset manager members, recognised that it is difficult for ISLA to represent the collective market position, because there is no standardisation of indemnifications and, whilst we are confident our members have considered the liabilities providing indemnity creates, how each manages this risk and ensures the ability to meet these liabilities varies significantly.

We have therefore decided not to comment specifically on the consultation paper but instead to produce the attached position paper, which outlines some of the broader market concerns about the recommendations raised by our members.

The key conclusions provided in the summary are

- 1. Asset manager are subject to regulatory oversight by local and European regulators and as such will be required to disclose liabilities and capital adequacy.
- 2. The absence of a formal capital regime does not prevent them from ensuring liabilities are monitored and accounted for.
- 3. Given the diversity of indemnifications, standardised reporting will be exceptionally difficult to impose with any accuracy and risks misinterpretation.
- 4. Regulators have oversight of all the relevant information to apply the FSB recommendations without further need of additional reporting or regulatory initiatives.

We hope the FSB find the paper useful and informative and we are, of course, happy to provide any further detail or clarification required and welcome the opportunity to assist further in your considerations.

Yours sincerely,

Andrew Dyson Chief Executive



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FSB consultation Paper **Proposed Policy Recommendations to Address Structural Vulnerabilities from Asset Management Activities**

ISLA industry position paper Date 31st August 2016

Introduction

The Financial Stability Board (FSB) published a consultation paper on June 22nd 2016 which makes a number of recommendations to address perceived vulnerabilities in asset management activities.

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Section 5 of this document refers specifically to the provision of indemnifications by asset management in relation to securities finance activity undertaken by asset managers on behalf of underlying clients.

The paper recognizes the importance of securities finance activity in providing liquidity and reducing settlement risk but expresses concerns that if beneficial owners require indemnification to continue the activity, any suggestion of any impairment in indemnification may lead to a withdrawal from the market and this has systemic risk implications.

Whilst ISLA is not responding to the consultation paper directly, a number of member firms have requested that we publish a position paper which outlines at a high level, some details pertaining to this section of the paper.

Asset Manager Indemnifications

A very limited number of large asset managers act as agent lenders, and in that capacity some may offer indemnifications to their underlying clients as an additional "last resort" level of protection which will cover some or all of any short fall in value should a counterparty default and the collateral held is not sufficient to replace assets lent.

However, firstly, it should be noted that whilst not all agent lenders provide indemnification to any or all of their clients, each still retains fiduciary responsibility for following the beneficial owner's instructions in relation to securities lending activity.

Indemnifications will vary across all providers (including prudentially regulated entities) and will cover different levels of loss. Some indemnifications will cover all losses under any circumstances whilst others may limit the level of liability, or the circumstances under which the indemnification can be invoked. As these are bilaterally agreed between agent lender and beneficial owner, no two are the same and indeed an agent lender may indemnify different clients on different terms. The terms and conditions of any indemnification will be agreed with the beneficial owner at the outset of any relationship and re-visited on a regular basis.

Given the diversity and levels of liabilities covered by indemnification it is difficult to see how standardised reporting, as recommended by the FSB, will provide accurate information to regulators and increases the risk of misinterpretation.

Indemnifications are agreed bilaterally and no two are the same



Indemnification Models

Asset managers will monitor levels of indemnification provided and ensure that they are able to meet these liabilities. This can be done in a number of ways and will already be monitored by their local regulators on an ongoing basis.

Some asset manager employ the same or similar VaR modelling as prudentially regulated entities are required to, but all will be required to include any potential exposure in their Internal Capital Adequacy Assessment Process (ICAAP) to ensure that they have adequate capital to cover all potential liabilities.

ICAAP models will use assumptions about risk and potential losses that will be reviewed and agreed with regulators.

The asset manager may choose to reduce the capital required by utilising third party insurance to cover potential liabilities. This involves engaging with the insurance markets and defining parameters of acceptable risk.

In all cases the asset manager will provide detail to the beneficial owners of how the indemnification is backed.

Risk management techniques

Asset managers will employ rigorous and on-going risk mitigation techniques on behalf of clients including counterparty selection and monitoring, collateral management and limits on exposures. Exposures from securities lending are collateralised with cash collateral or securities with additional margin.

The Securities Financing Transaction Regulation (SFTR) sets additional conditions for collateral, particularly a disclosure of risks and consequences, and the prior consent of the collateral provider in the case of security financial collateral arrangements.

Risk management has developed significantly since the financial crisis and asset managers will also undertake stress testing and scenario analysis to monitor the potential losses and to define appropriate levels of haircut applied to different collateral assets.

Summary

Asset manager are subject to regulatory oversight by local and European regulators and as such will be required to disclose liabilities and capital adequacy.

The absence of a formal capital regime does not prevent them from ensuring liabilities are monitored and accounted for.

Given the diversity of indemnifications, standardised reporting will be exceptionally difficult to impose with any accuracy and risks misinterpretation.

Regulators have oversight of all the relevant information to apply the FSB recommendations without further need of additional reporting or regulatory initiatives.

Further regulatory initiatives are not necessary

ICAAP is already reviewed and agreed with regulators